# HISTORY AND MILESTONES

## 1978-1989

#### SARL POLYGONE SERVICES WAS CREATED by

Olivier GINON and three partners (Olivier ROUX, Gilles GOUÉDARD-COMTE and Jacques DANGER).

**ALLIANCE** between Polygone Group (No. 1 in France for the installation of exhibitions and events) and Cré-Rossi (rental of trade show furniture, accessories and surfaces).

NAME CHANGE to Générale Location.

## 1990-1997

**EIGHT YEARS** of growth. Générale Location strengthens its strategy of providing global solutions through acquisitions and creations in the sectors of general contracting for exhibitions, furniture rental, premium stands, signage, fixtures for mass retailers and museums, hosting services.

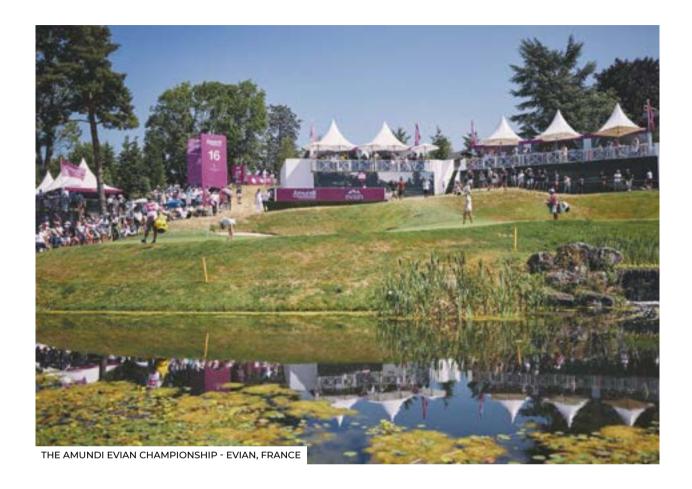
**GÉNÉRALE LOCATION** launches its international development with an office in Dubai.

## 1998-2003

**SIX FORMATIVE YEARS** of major transformation. After its initial public offering on the *Second Marché* of the Paris Stock exchange, Générale Location takes its first steps in the sector of large international events (Football World Cup in France, Heads of State Summit, and Cannes Film Festival, etc.).

**MAJOR PROJECTS** for the Group: Olympic Games in Sydney, the European Heads of State Summit (coinciding with the French EU Presidency), and several second millennium events.

A NEW NAME for Générale Location: GL events. The venue management and event organisation business registers very strong growth and, to support its expansion in the event market, the Group carries out a capital increase of €15.4 million.



## 2004-2009

**IN ADDITION TO THE ACQUISITION** of Market Place, a specialised event communications agency and Temp-A-Store in the United Kingdom (temporary structures), Promotor International and AGOR (organisation specialist), and an equity interest acquired in Première Vision, GL events registers very strong growth in the B2B segment with the acquisition of six new industry trade fairs.

**THE GROUP DEVELOPS ITS INTERNATIONAL NETWORK OF VENUES**, acquiring Hungexpo, the operating company of the Budapest Exhibition
Center and wins management concessions for the Riocentro Convention Center of Rio de Janeiro, Pudong Expo for the city of Shanghai, the Brussels Square

meeting center, the Turin Lingotto Fiere exhibition center, the Curitiba Estaçao Embratel Convention Center and the Rio de Janeiro Aréna in Brazil and the World Forum Congress Center of The Hague. GL events acquires Traiteur Loriers to accelerate the development of its Food & Beverage strategy.

**IN 2005 AND 2007**, the Group carries out two capital increases raising €35.7 million and €77.6 million.

IN FRANCE, GL events wins concessions for the Metz Exhibition Center, Exhibition and Convention Centers (Nice, Amiens), the Roanne Scarabée multifunctional hall, the Troyes Convention Center and the Maison de la Mutualité in Paris.

## 2010-2015

**THE CREATION** of GL events Exhibitions on the lst of January 2010 enables the Group to strengthen the level of service provided to exhibitors and visitors alike, in coordination with the different event industry players and professionals.

**IN FRANCE**, GL events was selected to manage the Palais Brongniart.

## GL EVENTS WINS A HISTORIC CONTRACT FOR THE FIFA WORLD CUP 2010TM in South

Africa. The Group also strengthens its position by contributing to a number of international events such as the Shanghai World Expo.

#### **GL EVENTS CONFIRMS ITS LEADERSHIP** with

contributions to a number of international events: the Africa Cup of Nations in Qatar, the RBS 6 Nations rugby championship and summit meetings for the French presidency of the G8 and G20, the London Olympic Games, the Rio+20 Summit, etc.

**ACQUISITIONS OF BRELET**, a French provider of temporary installations for trade fairs and events, Slick Seating Systems Ltd, a UK-based specialist in the design and manufacture of grandstands and seating solutions in the UK and Commonwealth countries, and Serenas, Turkey's leading PCO.

### WITH THE RENEWAL OF THE MANAGEMENT CONCESSION FOR THE TOULOUSE EXHIBITION

**CENTER**, the management concession for the new Ankara Convention and Exhibition Center in Turkey and La Sucrière in Lyon, GL events continues to build its international network of premium venues.

#### **GL EVENTS CARRIES OUT A CAPITAL INCREASE** to

accelerate its development in emerging markets and, in particular, Brazil with a very promising line-up of major events in 2016. Sofina becomes a Group shareholder

#### EXPORTING THE PROPRIETARY EVENT CONCEPTS

to different geographical regions confirms its potential for generating high added value for the Group (Première Vision in New York, Sao Paulo and Moscow, the Bocuse d'Or in New York, Sirha in Shanghai and Geneva, etc.).

**IN BRAZIL**, the acquisition of LPR, a Brazilian company specialised in the supply of general installations and furniture; the Group is awarded a 30-year management concession for the São Paulo Imigrantes Exhibition Center following a call for tenders.

CONSTRUCTION OF A 20,000 SQM
TEMPORARY EXHIBITION PARK in Sydney.

## THE GROUP IS AWARDED A TEN-YEAR CONCESSION FOR THE METZ CONVENTION CENTER.

#### ON 1 JANUARY, THE GROUP'S THREE EVENT

**AGENCIES** - Alice Événements, Market Place et Package - are combined into a single entity, specialised in strategic and operating communications for events: Live! by GL events

#### THE GROUP OBTAINS A PUBLIC SERVICE

**CONCESSION** through Strasbourg Événements for the management of two major facilities: the Music and Convention Center and Exhibition Park of Strasbourg.

#### AS A STAKEHOLDER OF THE G20 SUMMIT

in Brisbane, Australia and the COP 20 in Lima, Peru, the Group confirms its positioning for major political and environmental events.

**OPERATIONS IN LATIN AMERICA** are ramped up by acquiring positions in Chile.

#### THE OFFERING OF MODULAR AND DURABLE

**STADIUMS** introduces an innovation with the concept of rapidly installed and cost-efficient infrastructure.

### COMMENCEMENT OF A MAJOR PROGRAMME FOR SÃO PAOLO EXPO

the construction of a 7-level 4,532 place parking facility.

#### **INAUGURATION IN RIO DE JANEIRO OF THE**

**GRAND HÔTEL MERCURE** for which GL events is the prime contractor. Carried out in partnership with Accor, this five-star establishment has 306 rooms

**ACQUISITION OF THE JAULIN GROUP** which allows GL events to strengthen its position in the Paris region and adds a new venue to its network: Paris Event Center.



## 2016-2020

#### IN APRIL, INAUGURATION OF SÃO PAULO

**EXPO**, Latin America's largest exhibition center with a total area of 120,000 sqm.

#### A STRONG PRESENCE AT THE RIO SUMMER

**OLYMPIC GAMES**, with competitions hosted at Group sites (Rio Arena and Riocentro), the provision of numerous catering and hospitality services.

#### **SIGNATURE OF A JOINT VENTURE** between

GL events and Yuexiu Group to jointly develop a network of event sites in China. The first step in 2019: managing the future Guangzhou Yuexiu Exhibition and Convention Center (50,000 sqm).

#### AFTER COP 20 IN LIMA AND THE COP 21 IN

**PARIS**, GL events is a stakeholder of the COP 22 hosted in Marrakesh. The Group confirms accordingly its standing as a major player for these global sustainable development meetings.

#### **CREATION OF GLOBAL INDUSTRIE**

With the acquisition of the Tolexpo and Midest trade shows, combined with Smart Industries, GL events has created a major broad-based event for the industrial sector. The first edition is held in March 2018 at Paris-Nord Villepinte.

**MATMUT STADIUM OF GERLAND** is completely refurbished. After six months of work, the playing grounds of LOU Rugby is ready to host sports events and large events.

**STRATEGIC ACQUISITIONS**: Tarpulin (Chile), Wicked & Flow (Dubai), Aganto (UK) and the CCC agency.

#### **CONTINUING DEVELOPMENT IN ASIA:**

after China, GL events is awarded preferred bidder status for the management of the future Aichi International Exhibition Center (Japan).

THE GROUP'S NETWORK OF EVENT VENUES IS REINFORCED BY THE ADDITION OF REIMS AND CAEN.

**WITH THE ACQUISITION OF FISA**, Chile's leading professional exhibition organiser, the Group has strengthened its market positions in Chile, and more generally, in Latin America.Reflecting a dual dynamic of both organic and external growth driven by employee engagement

#### THE €1 BILLION REVENUE MILESTONE WAS CROSSED

in a year marked by a double anniversary: 40 years of existence and 20 years as a publicly traded company.

## THE COMPANY ACCELERATES ITS INTERNATIONAL EXPANSION

Acquisition of a 51% stake in ZZX (China), a company specialised in event services, a 60% majority stake in Johannesburg Expo Center, the managing company of the Johannesburg exhibition center, 55% of CIEC Union, an organiser of 6 major exhibitions in tier one cities and a 60% stake in Fashion Source (China), a fashion exhibitions organiser.

#### STRENGTHENING THE VENUE NETWORK

The Venues Division continued to strengthen its network: a new convention center of Salvador de Bahia (Brazil), renewal of the management concession for the Exhibition Center and Polydome of Clermont Ferrand, extension of the concessions for the Saint-Etienne venues Exhibition Center, the St Etienne La Cité du Design, supplementing the La Verrière-Fauriel meeting facilities).

## NOTEWORTHY SUCCESSES BY GL EVENTS LIVE WITH MAJOR EVENTS

Highlights for the Live Division in 2019 included services provided for the Pan American Games (Peru) and also COP 25 (Chile & Spain), an event which demonstrated the Group's ability as a highly responsive and mobile organisation capable of delivering services to customers in record time.

**THE TEMPORARY GRAND PALAIS IN PARIS & A NEW SITE IN CHILE** Construction work on the Temporary Grand Palais on the Champ-de-Mars landscaped public garden in Paris is underway for a delivery scheduled in spring 2021.



#### GL EVENTS WAS AWARDED A 40-YEAR CONCESSION FOR A MEETING FACILITY IN SANTIAGO DE CHILE AS FROM 2022.

This new 4,700 sqm venue currently hosts approximately 300 events per year.

## ACQUISITION OF THE CACLP EXHIBITION IN CHINA FOLLOWED BY A FIRST SUCCESSFUL EDITION

The country's market leader in the fields of IVD (in vitro diagnostics) and clinical tests, the acquisition of this event confirms the Group's commitment to developing a lasting position in this promising market. Tranoï, the leading B2B event organiser for creative fashion brands in conjunction with Fashion Week, joined forces with the Group, strengthening its fashion Business Unit.

#### **DIGITAL INNOVATIONS**

The Global Industrie Exhibition accelerates its digital offering and becomes Global Connect. Over 4 days, 300 participants and 46 webinars brought together a community of more than 6,100 professionals from the industrial sectors.

The Palais Brongniart organised its first phygital event and a live streaming fashion show for Fendi, the Italian luxury fashion house.

The Group launches a television studio offering across multiple sites.

#### **PUTTING SAFETY FIRST**

Reflecting the 5<sup>th</sup> pillar of its CSR policy, "Think Safe", the Group recently received the Apave Safe & Clean label attesting that appropriate health measures and systems have been implemented addressing the COVID-19 risk. This represents a first step of an approach designed to extend this label to all its activities throughout the globe.

2021

**2021, A YEAR OF RECOVERY!** Resumption of our activities though with staggered performances by region. Asia first, then Europe starting in June, and South America in October. On this basis, we were able to generate €741 million in revenue over a short period.

#### **RENEWAL OF THE SAFE & CLEAN LABEL**

GL events' Safe & Clean label issued by APAVE was renewed for all its establishments and activities in France and abroad (excluding China).

#### **NEW MAJOR CONTRACTS**

GL events has signed several key contracts including the Commonwealth Games, Cop 26, the 2022 Football World Cup, the construction of a cross-country track in Versailles in preparation for the Paris 2024 Summer Olympics and the renovation project for the Anhembi Exhibition Center in São Paulo, Brazil.

#### A CRS-DRIVEN STRATEGY

The Group's commitment to CSR was strengthened by the signing of the Paris agreement to promote local employment and business, its partnership with Les Canaux for purchasing from the social and solidarity economy and its training programme with Eureka for the assembly of structures.

#### **CAPITAL INCREASE IN CHINA**

GL events Greater China carried out a capital increase in favour of Nexus Point.

This transaction, based on a pre-money valuation of the shareholdings of €259 million, will provide the Group with additional financial resources to pursue its development through targeted acquisitions. This transaction validates the strategy implemented over the last 18 months and strengthens the value and quality of the assets held in China.

#### **CAPITAL INCREASE OF GL EVENTS SPORTS**

GL events Sports' capital was opened up to Montefiore Investment, manager of the "Nov Tourisme Actions – Relance Durable France" fund. The resulting inflow will contribute to the continuing development of activities at the Matmut Stadium site.

#### A REINFORCED MARKET POSITION IN SÃO PAULO

The Group was awarded a 30-year management concession contract for the Anhembi event complex located in the heart of São Paulo (Brazil) to operate the exhibition and convention center (93,000 sqm) and the outdoor areas (400,000 sqm). After completing the renovations, revenue is expected of between €25 million and €30 million with an operating margin of 28%-31%. In addition, the Group will be able to optimise the value of the 270,000 sqm land reserve which will contribute to financing of the capital expenditures for the site's renewal.

In this context, a first exclusive negotiation agreement was signed with Live Nation & Oak View Group for the establishment of an Arena.

#### **ACQUISITION OF CRÉATIFS**

The acquisition of Créatifs in Paris at the end of 2021 will further strengthen GL events' expertise in creative services.



## 2022

#### THIS NEW RECORD FOR GL EVENTS' ANNUAL REVENUE

was made possible by twofold and threefold increases in Europe and South America respectively which more than offset the decline in business in Asia adversely impacted by lockdown measures remaining in force in China.

#### AN AMBITIOUS AND REINFORCED ESG STRATEGY:

- Reduce its carbon footprint with a target for lowering energy consumption by 25%.
- Limit the use of disposables and promote the circular economy.
- Promote diversity and regional development through partnerships and local initiatives.

#### THE GROUP HAS SUPPORTED AND EQUIPPED

MAJOR EVENTS such as the Equestrian Saudi Cup in Saudi Arabia, the Indonesian Motorcycle Grand Prix on Lambok Island, in addition to numerous contracts for the FIFA World Cup in Qatar, COP27 in Egypt and the 2022 Commonwealth Games in Birmingham.

Launched in April 2022 as a joint venture between GL events Audiovisual and Novateam, MobiWatt is an expert in the design, rental and installation of mobile charging stations for electric vehicles at event venues. Mobiwatt delivers and installs its charging stations in France and Europe for both hybrid and 100% electric vehicles.

## ADDITIONS TO THE NETWORK OF VENUES UNDER MANAGEMENT IN 2022:

- Strasbourg's New Exhibition CenterStrasbourg's New Exhibition Center, perfectly complementing the nearby Palais de la Musique et des Congrès (Concert and Convention Center), reinforces the Strasbourg region's event offering. With four modular and multifunctional halls, it can be adapted to every type of event format.
- Paris Invalides: in the heart of Paris' 7th arrondissement with a view of some of its most beautiful monuments. An atypical space in terms of its history and layout, it offers a ground floor area of 1,000 sqm plus backstage areas for the organisation of events;
- Paris Montreuil Expo: the Group has further reinforced its presence in the Paris region by securing a 10-year lease for the Montreuil event venue (15,000 sqm) starting September 1, 2022.

- Two new sites in Chile: the Group was selected by the municipality of Santiago in Chile to manage Parque Fisa and Metropolitan Santiago. Formerly known as Casa Piedra, it is located in the center of a 51,000 sqm park with view of the Andes Mountains. With its 12 modular rooms, it is able to host every type of function and to host more than 700 events per year.
  GL events Chile in consequence now has two meeting centers. The addition of two sites will make it possible to host congresses, conventions, social and corporate events and to organise exhibitions.
- Six new sites in Orléans the Group becomes the first manager and operator of the CO'Met for a period of 9 years (a 15,800 sqm exhibition center, a convention center with a capacity for 1,000 people and a large 10,000-person capacity event hall). GL events will also operate three additional venues located in the city center: the Zenith concert hall (capacity: 6,900 persons), the Chapit'O event venue (37,000 sqm) and the Conference Center (capacity: 500).
- Reims Arena: in February, the Arena hosted its first sporting event, a Mixed Martial Arts match which featured the current world champion. After two years of modernisation, the hall is 25 metres high and 80 metres wide, with the architects' goal to completely integrate the building into the cityscape on the former SERNAM brownfield site.
- The Ruck Hotel which opened in December is located in the heart of the Gerland district in Lyon next to the Matmut Stadium and is equipped with 134 rooms, 5 seminar rooms, a restaurant and a cocktail bar. The Ruck Hotel is part of the wider Gerland development project and is an example of the Group's ability to support regional development and enhance the vitality and attractiveness of destinations.

**GL EVENTS ACQUIRED FIELD & LAWN**, a company with four business divisions: event marquees, temporary industrial buildings, placemaking and festive lighting. This acquisition strengthens GL events' presence in the United Kingdom while providing an opportunity to integrate and develop a new service offering: festive lighting.